

Comcast Business and Masergy Better Together 1X SPIF



Masergy and Comcast Business Solutions Advisor Partners can earn 1X Monthly Recurring Revenue (MRR) on sales of ANY Masergy Solutions.

Earn 1X MRR on all qualified opportunities sold between April 22, 2023 and December 21, 2023.

The Specifics

- Sales to new customers only.
- Minimum Sales Order Form (SOF) term of 36 months.
- SOF must be signed and completed during the eligibility period.
- SPIF payments will be made approximately 60 days after booking.

Eligibility Period: April 22, 2023 - December 21, 2023

Sales must be Order Accepted between April 22, 2023 and December 21, 2023.

Eligible Recipients

All Masergy and Comcast Business Solutions Advisor partners in good standing are eligible for this SPIF.

Call your Masergy or Comcast Business partner manager for restrictions or complete details.

**COMCAST
BUSINESS**
Solutions Advisor
Program

Exclusions and Exceptions

This SPIF may be combined with the Kick Off 2023 SPIF when eligible. SPIF payouts are based on the total monthly billing amount (inclusive of discounts) based on the eligible service type and corresponding payout structure. Sales must conform to Comcast Business and Masergy Guidelines of Cooperation. Maximum SPIF payout is \$50,000 per qualifying deal. A single customer deal (even if split over multiple SOFs) is subject to the \$50,000 cap. SPIF offered while specific SPIF funds are available. Comcast Business and Masergy reserve the right to exclude solutions advisor partners from SPIF if Comcast Business and Masergy determine in their sole discretion that solutions advisor partner has acted in a fraudulent manner. Comcast Business and Masergy are not obligated to provide prior notice if SPIF ends early. Equipment fees, custom installation fees, professional service fees and other non-recurring charges which can be amortized into monthly recurring charges do not qualify for SPIF.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid April 22, 2023 through December 21, 2023. To be eligible for an incentive under this program, orders for the Masergy Services must be placed on a Masergy Service Order Form ("SOF") executed by an end user and accepted by Masergy (each an "Eligible Order"). Incentive for Masergy contracted services only. Comcast Business and Masergy reserve the exclusive right at their sole discretion to limit or exclude specific sales that have been discounted outside of normal published discounts. Sales not allowed under your agreement with Comcast Business and/or Masergy are excluded from this promotion. May not be combined with any other current Comcast Business or Masergy SPIF, unless specifically defined. Masergy and Comcast Business reserve the right to change, cancel, or modify the terms and conditions of this promotion without prior notice. Sales from non-US based partners are excluded from this promotion. Normal residual commission rates apply. Comcast Business and Masergy reserve the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast Business and Masergy Communications © 2023. All rights reserved.