

NOW EXTENDED!

Comcast Business and Masergy

Kick Off 2023 with Ethernet Solutions

Energize Your Sales by Starting to Sell Ethernet



Comcast Business and Masergy Partners who have not sold Comcast Business Ethernet Services since December 21, 2021 can earn 1X Monthly Recurring Revenue (MRR) on qualifying Ethernet sales.

You can earn 1X MRR on all qualified opportunities sold between April 22, 2023 and September 21, 2023. There is no better time to sell Comcast Business Ethernet Services to your customers.

The Specifics

- Ethernet sales must be one or more of the following services to qualify: Ethernet Dedicated Internet (EDI), Ethernet Private Line (EPL), Ethernet Virtual Private Line (EVPL), Ethernet Network Service (ENS) or Ethernet Over Hybrid Fiber Coax (EoHFC).
- New customers or new locations only. Upgrades or other changes for existing customers do not qualify.
- On-Net locations only.
- Minimum Sales Order Agreement (SOA) term of 36 months.

Eligibility Period: April 22, 2023 - September 21, 2023

Sales must be Order Accepted between April 22, 2023 – September 21, 2023.

Eligible Recipients

All Comcast Business and Masergy Solutions Advisor partners in good standing, and who have not sold Comcast Business Ethernet Services since December 21, 2021, are eligible for this SPIF. For more information, contact your Comcast Business or Masergy partner manager.

**COMCAST
BUSINESS**

MASERGY

Solutions Advisor
Program

Exclusions and Exceptions

May not be combined with any other current Comcast Business or Masergy SPIF, unless specifically allowed by Masergy or Comcast Business. SPIF payouts are based on the total monthly billing amount (inclusive of discounts) based on the eligible service type and corresponding payout structure. Maximum SPIF payout is \$20,000 per qualifying deal. Solution Advisor Partners can earn payouts on each qualifying deal throughout the period, up to a maximum SPIF payout to an individual partner company (during this 5 month SPIF program) of \$75,000. Sales must conform to Comcast Business and Masergy Guidelines of Cooperation. Special pricing, teaming, or other extenuating circumstances may impact SPIF payout and are at the sole discretion of Comcast Business and Masergy. SPIF offered while specific SPIF funds are available. Comcast Business and Masergy reserve the right to exclude agents from SPIF if Comcast Business and Masergy determine in their sole discretion that agent has acted in a fraudulent manner. Teaming deals eligible, based on board credit only. Equipment fees, custom installation fees, professional service fees and other non-recurring charges which can be amortized into monthly recurring charges do not qualify for SPIF.

Terms and Conditions

Restrictions apply. Services not available in all areas. Valid between 4/22/23 and 9/21/23. For this purpose, Solutions Advisor sales partner is defined as the sales partner of record within the Comcast Indirect order system. Incentive for Comcast service only. All qualified contracts must be marked as Order Accepted during the incentive period by Comcast's internal processing team. Any sales not currently allowed or commissionable in Comcast's Technology Services Distributor or Direct contracts will be excluded from this promo. Sales from non-US based partners are excluded from this promotion. Normal residual commission rates apply. Comcast reserves the right to reclaim incentive payments if terms and conditions are not met, the order cancels, or if early termination of services occurs. Comcast reserves the right to change, cancel, or modify the terms and conditions of this promotion without prior notice. Call your Comcast Business or Masergy partner manager for restrictions or complete details. Comcast Business and Masergy Communications © 2023. All rights reserved.